

Will Warhawk

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Summary of Skills & Qualifications

- Extensive experience with software and coding languages including Java, SQL, Microsoft Word, Microsoft Excel, Microsoft PowerPoint, and Outlook.
- Excellent public speaking, communication, and interpersonal skills.
- Comprehensive background in marketing and business (have written four separate business plans, two of which were entered in the State DECA Competition and won).

Academics & Accomplishments

University of Wisconsin-Whitewater May 2024

- Major: Integrated Science-Business
- Minor: Mathematics
- Associate of Arts and Sciences earned at UW-Whitewater at Rock County in May 2022
- Awards: Chancellor Scholar, Dean's List, Academic Excellence
- GPA: 3.8/4.0

Organizational, Supervisory, Analytical & Customer Relations Experience

April 2023-
September 2023

Plasma Center Technician, BioLife Plasma Services

- Screened donors and recorded vital signs prior to donating plasma
- Put up and took down plasmapheresis sets
- Removed needles from donors and wrapped donation sites

May 2022-
September 2022

Pool Server, Willie Warhawk Club

- Took orders from guests at the pool area in an efficient and friendly manner
- Maintained a clean and organized pool area
- Answered guest questions about the menu and pool rules

March 2021-
October 2021

Actuarial Intern, Betty Warhawk Insurance

- Entrusted to oversee the loss ratio, growth and profit of assigned state(s), channel(s), and/or segments of business
- Developed rate revision proposals and evaluated potential rate dislocation across numerous segments of the current book of business
- Suggested and implemented changes to programs to maximize both growth and profit

Volunteer and Organization Activities

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|--------------------------|---|
| October 2022-
Present | Member, American Marketing Association <ul style="list-style-type: none">● Attend weekly meetings● Participate in workshops covering various skills and platforms such as Google Ads and Canva |
| March 2021-
Present | Chief Marketing and Experience Officer, Cards for a Cause <ul style="list-style-type: none">● Formulate social media posts● Receive, record, and ship donated cards● Arrange organization fundraisers |