



Transportation Sales Certificate

The Transportation Sales Certificate is a joint offering of IT and Supply Chain Management and the Department of Marketing.

Code	Title	Units
Certificate Requirements - 12 units		
<u>MARKETNG 312</u>	PRINCIPLES of SELLING	3
<u>MARKETNG 460</u>	ENTREPRENEURIAL AND ADVANCED SALES TECHNIQUE	3
Select 2 Courses from the following courses:		
<u>ITSCM 450</u>	LOGISTICS AND PRODUCTION SYSTEMS	3
<u>ITSCM 458</u>	GLOBAL SOURCING AND TRANSPORTATION	
<u>ITSCM 462</u>	PURCHASING MANAGEMENT	
Total Units		12

Minimum 2.00 GPA in courses in the certificate required for graduation.