



Sample 4-Year Plan – Academic Year 2024-2025 Requirements

MANAGEMENT - ORGANIZATIONAL & LEADERSHIP DEVELOPMENT EMPHASIS MAJOR (BBA)

The 4-year Plan illustrates the course schedule a new freshman could take to complete a degree in 4 years; it is not an official document. Refer to the Academic Advising Report (AAR) for full requirements.

To graduate, business students must have:

- At least 120 credits
- Minimum GPA of 2.5 in the following areas: major requirements, combined transfer and UW-Whitewater GPA, and in all subjects offered by the College of Business and Economics
- Transfer students may have different CORE requirements than those listed. Refer to your Advising Report for requirements.

For more detailed information visit [General Education Requirements](#) or [Leadership Development Requirements \(BBA\)](#) or the [Department's Website](#)

1 st Semester	Credits	2 nd Semester	Credits
ENGLISH 101 (<i>Prereq: English 90</i>)	3	ENGLISH 102 (<i>Prereq: English 101</i>)	3
MATH 139 (<i>Prereq: Math 41</i>) OR MATH 143 (<i>Prereq: C or better in Math 139</i>)	3	MATH 143 (<i>Prereq: C or better in Math 139</i>) OR General Elective	3
Select a CORE course (CORE 110,130, OR 120/140)	3	ECON 201 (<i>Prereq: Math 139</i>)	3
INTRAUNV 104 (recommended)	1	Select a CORE course (CORE 110,130, OR 120/140)	3
Select 1-2 course(s) from list below	4-6	Select 1 course from list below	1-3
Semester Total	14-16	Semester Total	13-15

Courses that can be taken either semester:

- BEINDP 101 – 3 credits
- General Education Elective OR Diversity – 2-3 credits
- PEGNRL 192 Personal Health and Fitness – 1 credit
- General Education Elective OR Diversity – 2-3 credits

3 rd Semester	Credits	4 th Semester	Credits
ACCOUNT 244 (<i>Prereq: Math 139 and 24 credits in progress</i>)	3	ACCOUNT 249 (<i>Prereq: ACCOUNT 244</i>)	3
ECON 202 (<i>Prereq: Econ 201</i>)	3	Lab Science (GL)	4-5
BEINDP 290 (<i>Prereq: English 102</i>)	2	Select 2 courses from list below	6
BEINDP 288 (<i>Prereq: English 102</i>)	1	1 from Management Electives (<i>Listed on Page 2</i>)	3
Select 2 courses from list below	6		
Semester Total	15	Semester Total	16-17

Courses that can be taken either semester:

- ECON 245 (*Prereq: Math 143*) – 3 credits
- COMM 110 – 3 credits
- General Education OR Diversity Elective – 3 credits
- ITSCM 280 – 3 credits

5 th Semester	Credits	6 th Semester	Credits
MANGEMNT 301 (<i>Prereq: Minimum 24 credits</i>)	3	CORE 390 (<i>Prereq: 60 completed credits</i>)	3
1 from Management Electives	3	MANGEMNT 366 (<i>Prereq: 60 completed credits</i>)	3
2 from the BUSINESS CORE (<i>Listed on Page 2</i>)	6	MANGEMNT 369 (<i>Prereq: MANGEMNT 301</i>)	3
Select a CORE course (CORE 110,130, OR 120/140)	3	BUSINESS CORE	3
		General Education Elective OR Diversity	3
Semester Total	15	Semester Total	15

7 th Semester	Credits	8 th Semester	Credits
MANGEMNT 410 (<i>Prereq: MANGEMNT 301</i>)	3	1 from Management Electives	3
MANGEMNT 419 (<i>Prereq: MANGEMNT 301</i>)	3	International requirement	3
1 from Management Electives	3	MANGEMNT489 (<i>Prereq: FNBSLW 341, FNBSLW 344, MANGEMNT 301, ITSCM 306, and MARKETNG 211</i>)	3
Elective credits as needed	3-6	Elective credits as needed	3
Semester Total	12-15	Semester Total	12-15

Business Core Courses

All business majors are required to take the core business courses listed below. Specific core courses are sometimes recommended in specific semesters; otherwise, you may take them in either semester.

ACCOUNT 244-Intro to Financial Accounting (Prereq: Math 139 or Math 141 or Math 142 and 24 credits in progress)

ACCOUNT 249-Intro to Managerial Accounting (Prereq: Account 244)

BEINDP 288-Career Information (Prereq: English 102 or English 105)

BEINDP 290-Business Writing (Prereq: English 102 or English 105)

ECON 245-Business Statistics (Prereq: Math 143 or Math 152 or Math 243 or Math 250 or Math 253 or (Math 142 And Math 151))

ITSCM 280-Intro to Information Systems (Prereq: Minimum 24 credits)

MARKETNG 211-Principles of Marketing (Prereq: Minimum 24 credits)

FNBSLW 341-Business & Commercial Law (Prereq: Minimum 60 credits)

FNBSLW 344-Business Finance (Prereq: Account 244 and (Econ 245 Or Stat 342))

ITSCM 306-Intro to Supply Chain Management (Prereq: Minimum 60 credits)

MANGEMNT 301-Organizational Behavior (Prereq: Minimum 24 credits)

MANGEMNT 489-Strategic Management (Senior-level college capstone course with FIVE PRE-REQUISITES: FNBSLW 341, FNBSLW 344, MANGEMNT 301, ITSCM 306, And MARKETNG 211)

Management – Organization & Leadership Development Emphasis Electives

6 Credits Required (2 courses) - Select from the following list of courses:

- ITSCM 471-Introduction to Supply Chain Analytics (Prereq: ITSCM 306)
- MANGEMNT 310-Managing Curiosity and Problem Solving in Organizations (Prereq: 60 completed credits)
- MANGEMNT 355-Negotiation Strategies (Prereq: 60 completed credits)
- MANGEMNT 485-Professional Services Entrepreneurship (Prereq: MANGEMNT 201 and MARKETNG 211)
- MANGEMNT 493-Cooperative/Internship in Management (Prereq: Department Consent)

6 Credits Required (2 courses) - Select from the following list of courses:

- COMM 321-Nonverbal Communication (Prereq: 24 completed credits)
- ITSCM 471-Introduction to Supply Chain Analytics (Prereq: ITSCM 306) (F, SO)
- MANGEMNT 310-Managing Curiosity and Problem Solving in Organizations (Prereq: 60 completed credits)
- MANGEMNT 321-Entrepreneurial Family Businesses (Prereq: 60 completed credits)
- MANGEMNT 355-Negotiation Strategies (Prereq: 60 completed credits)
- MANGEMNT 364-Sustainability Management (Prereq: 60 completed credits)
- MANGEMNT 370-Nonprofit Theory and Practice (Prereq: 60 completed credits)
- MANGEMNT 371-Fundraising for Charities (Prereq: 60 completed credits)
- MANGEMNT 386-Entrepreneurship: Business Feasibility (Unreq: May Not Be Taken for Credit by Entrepreneurship Majors)
- MANGEMNT 428-Training and Development (Prereq: MANGEMNT 220 or POLISCI 421 or 90 completed credits)
- MANGEMNT 485-Professional Services Entrepreneurship (Prereq: MANGEMNT 220 or POLISCI 421 or 90 completed credits)
- MANGEMNT 493-Cooperative/Internship in Management (Prereq: Instructor Consent)
- MANGEMNT 496-Special Studies
- MANGEMNT 498-Independent Study (Prereq: Department Consent)
- SOCIOLOGY 372-White-Collar Crime: Corporate and Governmental Deviance (Prereq: 24 completed credits)

General Advising Notes

Students should take Management 301 first. Students automatically fulfill their International Requirement with MANGEMNT 410, which is a required major course. Students must pay attention to Fall and Spring only courses in the major.

All Management majors must complete an Exit Survey prior to graduation:

http://uwwhitewater.co1.qualtrics.com/jfe/form/SV_2bntq7vpSo3H2Jf

(F)= Course offered in fall only (S) = Course offered in spring only